

Message Text

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ORIGIN MCE-00

INFO OCT-01 EUR-12 ISO-00 PM-05 DODE-00 NSC-05 SP-02
SS-15 L-03 CIAE-00 INR-10 NSAE-00 TRSE-00 ACDA-12
OMB-01 EB-08 COME-00 IGA-02 /076 R

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APPROVED BY PM/MC - WILLIAM B. ROBINSON
PM - MR. ERICSON
DOD/OSD/ISA/ED - CDM. MCVADON
EUR/EE - MR. JOHNSON

-----110797 220332Z /64

R 212157Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY BELGRADE

C O N F I D E N T I A L STATE 044678

E.O. 11652: GDS

TAGS: MILI

SUBJECT: MUNITIONS CONTROL: SALE OF MILITARY COMMUNICA-
TIONS TO YUGOSLAVIA

REFERENCE: BELGRADE 1139

1. FOLLOWING INFO PROVIDED IN RESPONSE TO POINTS RAISED
REFTEL:

A. ALL SUBSTANTIVE APPLICATIONS REFERRED TO PM/MC
FOR APPROVAL ARE GIVEN INTERAGENCY REVIEW AND THIS PRO-
CEDURE FOLLOWED IN ROCKWELL, LOCKHEED AND TEXTRON CASES.
POINT OF CONTACT IN DOD IS OSD/ISA, OFFICE OF STRATEGIC
TRADE AND DISCLOSURE.

B. IN JULY 1977 ROCKWELL (COLLINS) REQUESTED AN
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ADVISORY OPINION FROM PM/MC WITH RESPECT TO EXPORT OF
TWO AN/TSC-60 SYSTEMS FOR USE BY GOVERNMENT OF
YUGOSLAVIA. COLLINS NOTED THAT WHILE PROCURING ACTIVITY
WOULD BE FEDERAL DIRECTOR OF SUPPLIES AND PROCUREMENT,
ACTUAL END-USER UNKNOWN, ALTHOUGH IT ASSUMED EQUIPMENT
WOULD BE USED FOR COMMAND AND CONTROL COMMUNICATIONS.
LETTER CITED \$3 MILLION AS ANTICIPATED CONTRACT VALUE.

NO LICENSE APPLICATION WAS OR HAS BEEN MADE AND JULY

REQUEST DID NOT FORWARD AN 'END-USE' STATEMENT OR OTHER REFERENCE TO USE AT 'PRESIDENTIAL LEVEL'. COLLINS REQUEST WAS DENIED IN SEPTEMBER ON BASIS DOD OBJECTION THAT SUBJECT EQUIPMENT "CONSIDERED TO BE HIGH STATE-OF-THE-ART, WITH GREATER CAPABILITY THAN THAT GENERALLY IN SERVICE."

C. IN OCTOBER 1977 COLLINS APPEALED NEGATIVE RESPONSE ON TSC-60 STATING THAT: (A) THERE MAY NOW BE A MORE FAVORABLE USG ATTITUDE TOWARD GOY, (B) TECHNOLOGY COMPRISING TSC-60 SYSTEMS UTILIZED EQUIPMENTS THAT WERE DESIGNED AND DEVELOPED APPROXIMATELY TEN YEARS AGO. APPEAL REMAINS UNDER REVIEW IN DOD AS OF THIS DATE.

D. WE UNAWARE SPECIFIC BASIS FOR COMPLAINTS FROM LOCKHEED OR TEXTRON (WATERBURY-FARRELL) SINCE LOCKHEED GIVEN FAVORABLE ADVISORY OPINION ON DISCUSSION C-130 SALES LAST NOVEMBER AND WATERBURY-FARRELL RECENTLY ADVISED THAT DEPARTMENT HAD NO OBJECTION IN PRINCIPLE TO PROPOSED EXPORT OF SMALL ARMS MANUFACTURING EQUIPMENT TO YUGOSLAVIA. LAST SUMMER PM/MC DID PROVIDE NEGATIVE RESPONSE TO TEXTRON (HYDRAULIC RESEARCH) WITH REGARD TO EXPORT OF PRODUCTS FOR USE IN THE ORAO FIGHTER PROGRAM.
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2. IN SUMMARY, DEPARTMENT GAVE ROCKWELL UNFAVORABLE ADVISORY OPINION BASED ON DOD TECHNICAL REVIEW AND AWAITS DOD RESPONSE TO APPEAL. ACCORDINGLY, BROCHURE OR FAVORABLE SIGNALS PASSED TO GOY WITH RESPECT TO RELEASE OF TSC-60 WERE NOT BASED ON APPROVED STATE-DOD POSITION. VANCE

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